

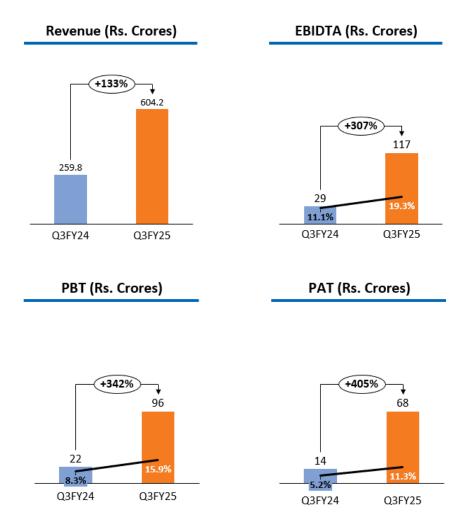
GENUS POWER INFRASTRUCTURES LIMITED

Announces Q3FY25 Results

 As on 31st December 2024, our total order book including all SPVs and GIC Platform stands at about Rs. 31,302 Crore (net of taxes) and these Concessions are for 8-10 years

Jaipur – 11th February 2025 – Genus Power Infrastructures Ltd., a Smart Metering solutions provider & manufacturer for the Power Distribution Industry and a leading AMISP player, announced its unaudited financial results for the quarter ended December 31st, 2024.

Standalone Financial Snapshot Q3FY25:





Performance Highlights for Q3FY25 (standalone):

- **Revenue** stood at **Rs. 604.2 crore**, up by 133%, as against Q3FY24 revenue of Rs. 259.8 crore. This growth was driven by strong order execution in our smart metering projects.
- **EBITDA** stood at **Rs. 116.8 crore**, up 307%, as against Rs. 28.7 crore of Q3FY24. Our **EBITDA margin** improved significantly by 828 basis points y-o-y to **19.3%** in Q3FY25, driven by the positive impact of operating leverage.
- **Profit After Tax**, stood at **Rs. 68.2 crore** for Q3FY25, up by more than 5 times, as compared to Rs. 13.5 crore in Q3FY24, driven by robust operating performance.
- Our total order book, as on 31st December 2024, stands at about **Rs. 31,302 crore (net of taxes)** which gives visibility into robust future revenue growth.

Performance Highlights for 9MFY25 (standalone):

- **Revenue** stood at **Rs. 1,505.2 crore**, up by 93%, as against 9MFY24 revenue of Rs. 780.5 crore.
- **EBITDA** stood at **Rs. 261.4 crore**, up 228%, as against Rs. 79.6 crore of 9MFY24. Our **EBITDA margin** improved significantly by 716 basis points y-o-y to **17.4%** in 9MFY25.
- Profit After Tax, stood at Rs. 168.8 crore for 9MFY25, up by 285%, as compared to Rs. 43.8 crore in 9MFY24.

Kindly Note: The variance in Profit After Tax (PAT) between the standalone and consolidated financials of Genus Power Infrastructures Limited primarily arises from mark-to-market (MTM) gains or losses associated with shares of Genus Paper & Boards Limited. It is important to note that these fluctuations represent notional accounting adjustments rather than realized profits or losses.

Commenting on the performance Mr. Jitendra Kumar Agarwal, Joint Managing Director, Genus Power Infrastructures said,

"We are pleased to report another outstanding quarter, with Q3FY25 revenues growing by 133% YoY. Sequentially too, revenue improved by 24%, showcasing strong operational momentum. This healthy growth highlights our ability to consistently translate our orderbook into revenue, backed by a robust project execution framework. EBITDA margin improved to 19.3% YoY from 11.1% and increased from 16.7% sequentially, demonstrating sustained efficiency gains and operating leverage as the business gets scaled up.

The progress achieved in 9MFY25 is a testament to our unwavering commitment and strategic foresight. We remain confident that with our robust order book, cost-discipline approach and focused strategy, we will continue to deliver sustainable, profitable growth.

During the quarter, we continued to strengthen our operational capabilities. Our Guwahati plant ramp-up has bolstered our production capacity, enabling us to meet increased demand and execute our strong order book. We achieved key milestones in terms of installation and commissioning across multiple states. We remain on track to achieve our stated revenue target of Rs. 2,500 crore for FY25.

Our strategic investments in in-house RF (Radio Frequency) technology, HES (Head-End System), and MDM (Meter Data Management) systems continue to provide us a competitive edge by improving reliability and

Earnings Release



reducing dependency on external vendors. We are confident in our ability to navigate the complexities of largescale project execution while maintaining financial discipline.

Our ongoing efforts to diversify into water and gas metering, both in the domestic and international markets, are also progressing well.

Genus Power is well-positioned for a transformational phase of growth. As we move forward, our focus will remain on delivering healthy financial performance, strengthening our leadership position, and creating long-term value for all stakeholders."

About Genus Power Infrastructures Ltd.:

Genus Power Infrastructures Ltd., started in 1995, is amongst the largest players in India's electricity metering solutions industry. Company is a market leader in various kinds of meters and has developed 'smart metering solutions', with in house R&D centre. Company has manufacturing plants across Jaipur, Haridwar and Guwahati with a total installed capacity of over 16 million meters. Our key customers include the major State electricity boards (SEB's) and private utilities.

For more information about the Company and its businesses, please visit our website www.genuspower.com

Safe Harbor:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

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