

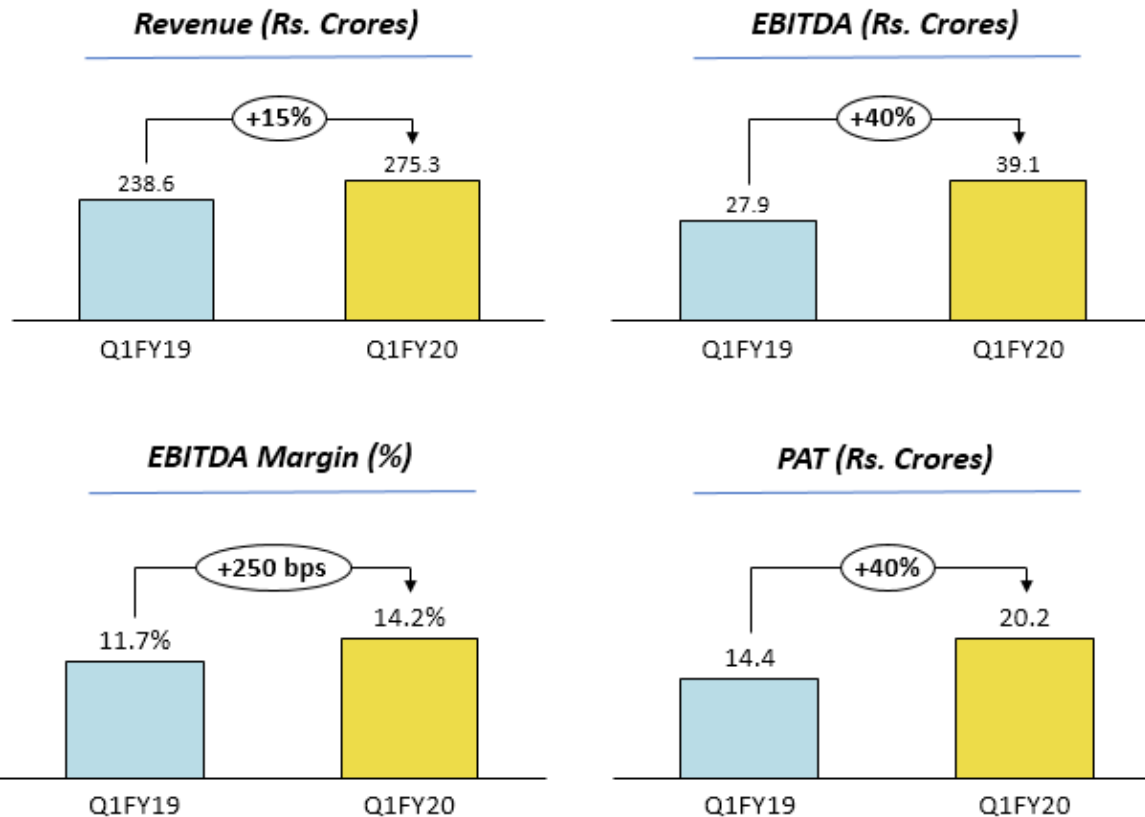
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**GENUS POWER INFRASTRUCTURES LIMITED**
**Growth Momentum in Business**


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- Q1FY20 Revenues stood at Rs. 275 Crores, 15.4% YoY growth
- EBITDA margin grew by 250 bps to 14.2% against 11.7% of Q1FY19
- Order Book at the end of Q1FY20 stood at Rs. 1,330 Crores (net of tax)

**Jaipur – 26<sup>th</sup> July 2019** – Genus Power Infrastructures Ltd., a leading Metering solutions provider & manufacturer for the Power Distribution Industry, announced its unaudited financial results for the quarter ended June 30<sup>th</sup>, 2019.

**Standalone Financial Snapshot:**


Rs. In Crs	Standalone		
	Q1 FY20	Q1 FY19	YoY
<b>Net Revenue</b>	275.3	238.6	15.4%
EBITDA	39.1	27.9	40.4%
<b>Margin%</b>	14.2%	11.7%	+250 bps
Reported PAT	20.2	14.4	40.1%
<b>Margin%</b>	7.3%	6.0%	+130 bps

**Performance Highlights:**

- Q1FY20 revenue stood at Rs. 275.3 crores against Q1FY19 revenue of Rs. 238.6 crores, up by 15.4% on YoY basis led by better execution of orders
- Q1FY20 EBITDA was up by 40% which stood at Rs. 39.1 crores against Rs. 27.9 crores of Q1FY19
- Our EBITDA margin has improved by 250 bps to 14.2% against Q1FY19 margins of 11.7%. The expansion in margins was on account of easing in raw material cost & higher order execution
- Profit After Tax was up by 40% at Rs. 20.2 crores for Q1FY20 against Rs. 14.4 crores in Q1FY19

**Key Business Updates:**

- **Dividend**
  - Board has recommended a dividend of Rs. 0.58 per equity share of face value of Rs. 1/- each (58% of Face Value of Equity Share) for the financial year ended March 31, 2019
- **Strong Order Book**
  - We have received multiple business orders during the quarter which is reflecting in our strong order book. Our order book stood at Rs 1,330 crore (net of tax)

**Commenting on the performance Mr. Jitendra Kumar Agarwal, Joint Managing Director, Genus Power Infrastructure said**

“Our company has started the year with optimism and Q1FY20 has seen a growth momentum of 15% in revenues with EBITDA margin expansion of 250 bps on YoY basis. The current order book gives a high revenue visibility to sustain growth in the current financial year. We continue to focus on continuous technology upgradation and improving operational efficiency to serve our long-lasting relationship with our clients.

We have witnessed a healthy demand for various types of meters from all SEB's and private electricity boards. The tendering is quite robust and is at various stages of finalisation. We are witnessing good traction in orders for smart meters and we shall continue our leadership in the current year by achieving higher growth.”

### **About Genus Power Infrastructure Ltd.:**

Genus Power Infrastructures Ltd., started in 1995, is amongst the largest players in India's electricity metering solutions industry, with ~27% market share. Company is market leader in various kinds of meters and has developed 'smart metering solutions', with in house R&D centre. Company also has engineering, construction, and contracts (ECC) division which complements the existing meters business. Company has manufacturing plants across Jaipur, Haridwar and Guwahati with a total installed capacity of over 10 million meters.

Our key customers include the major State electricity boards (SEB's) and private utilities.

For more information about the Company and its businesses, please visit our website [www.genuspower.com](http://www.genuspower.com)

### **Safe Harbor:**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

### **For further details please contact:**

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