
GENUS POWER INFRASTRUCTURES LIMITED
FY19 Revenue Crosses Rs 1,000 crore

- **FY19 Revenues stood at Rs. 1,055 Crores, 26% YoY growth**
- **Order Book at the end of FY19 stood at Rs. 1,498 Crores (net of tax)**

Jaipur – 13th May 2019 – Genus Power Infrastructures Ltd., a leading Metering solutions provider & manufacturer for the Power Distribution Industry, announced its audited financial results for the quarter and full year ended March 31st, 2019.

Financial Snapshot:

Rs. In Crs	Standalone					
	Q4 FY19	Q4 FY18	YoY	FY19	FY18	YoY
Net Revenue	301.5	285.8	5.5%	1,055.5	835.1	26.4%
EBITDA	37.2	35.2	5.8%	127.9	93.0	37.5%
Margin%	12.35%	12.31%		12.12%	11.14%	
Reported PAT	22.6	15.2	48.8%	72.4	51.5	40.4%
Margin%	7.49%	5.31%		6.86%	6.17%	

Performance Highlights:

- FY19 revenue has been highest annual sales which stood at Rs. 1,055 crores against FY18 revenue of Rs. 835 crores, up by 26% on YoY basis led by better orders execution throughout the year. Q4 FY19 sales stood at Rs. 301.5 crores, up by 5.5% on YoY basis
- FY19 EBITDA was up by 37.5% which stood at Rs. 127.9 crores with a margin of 12.12% against FY18 margins of 11.14%. Q4 FY19 EBITDA was up by 5.8% on YoY basis at Rs. 37.2 crores with a margin of 12.35%
- Profit After Tax was up by 40% at Rs. 72.4 crores for FY19 against Rs. 51.5 crores in FY18. Q4 FY19 Profit After Tax was up by 49% at Rs. 22.6 crores

Business Update

- Recently received an export order worth ~Rs. 47 crores
- Recently received a domestic order worth ~Rs. 49 crores

Commenting on the performance Mr. Jitendra Kumar Agarwal, Joint Managing Director, Genus Power Infrastructure said

“We are pleased to report that our team has delivered robust performance for the full year on the back of significant accomplishment of orders as compared to last year. We have been continuously delivering superior results and outperforming industry. Being frontrunner in the sector, we upgrade our technology, innovation and product offering at regular interval to maintain healthy & strong relationship with customers. Our exports business has been growing gradually in FY19. We have maintained our leadership position in India and grabbed opportunities on regular interval to preserve our solid order book.

Electrification push by Government of India and its determination to reduce AT & C losses of power discom’s, most State electricity boards have swiftly increased their tenders over the last 2 years, and we have seen a healthy demand for various types of meters. Most SEB’s are much active to deliver their targets and we foresee demand for meter industry to maintain its momentum.”

About Genus Power Infrastructure Ltd.:

Genus Power Infrastructures Ltd., started in 1995, is amongst the largest players in India's electricity metering solutions industry, with ~27% market share. Company is market leader in various kinds of meters and has developed 'smart metering solutions', with in house R&D centre. Company also has engineering, construction, and contracts (ECC) division which complements the existing meters business. Company has manufacturing plants across Jaipur, Haridwar and Guwahati with a total installed capacity of over 10 million meters.

Our key customers include the major State electricity boards (SEB's) and private utilities.

For more information about the Company and its businesses, please visit our website www.genuspower.com

Safe Harbor:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further details please contact:

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